



Dear Ace Aviation client,

For the past four years, we the management at Ace Aviation have tried our best to not increase our rates by constantly looking for ways to reduce our operating costs. However, due to now increasing fuel cost and increases in insurance and maintenance costs, we are forced to change the aircraft rental rates. Regrettably, beginning June 1st, 2017 our new rates will be:

| Aircraft | Hourly Rate |
|-----------------------|--|
| DA20-C1 (Katana): | \$140/hr, wet, insured* |
| DA40 (Diamond Star): | \$175/hr, wet, (Please contact management Regarding insurance details). |
| Primary Instruction: | \$60/hr |
| Advanced Instruction: | \$70/hr |

***Student/Renter/Pilot is responsible for an Insurance Deductible of \$3,500.00.**

We apologize for this new increase and we will make every effort to keep our rates as low as we possibly can for as long as we can. Additionally, we would like to seek your assistance to help minimize the cost of repairs and subsequent rental rate increase and aircraft downtime. For this, we have attached a **Client Advisory** document recommending certain time-tested aircraft handling procedures and care guidelines to our clients. Please make every effort to follow the recommendations while handling the aircraft.

Our insurance company requires 30-day aircraft make and model flight recency. If a renter has not flown within the past 30 days, a one-hour flight checkout will be provided with our Chief Pilot for just the cost of the aircraft rental, one hour of instruction time waived. The flight checkout will include emergency procedures, select portions of the private pilot ACS requirements at the instructors discretion and for the DA-40 Diamond Star, engine performance and controls/airframe management.

We continue to use Flight Schedule Pro as your means for scheduling aircraft and instruction. It is required by Ace Aviation that you update and maintain currency in your records on Flight Schedule Pro (FSP) at least once a month. **Entries that need accurate/updated information** are:

- a) Address
- b) Telephone number
- c) E-mail address
- d) Drivers' license number and state. (This is only information required in the "optional" sensitive information section)
- e) Emergency contact information
- f) Pilot certification number, ratings, and endorsements
- g) Medical certification class and date of examination
- h) Date of last flight review
- i) Aircraft check out/ check in and the Hobbs/ Tach times when flying solo without our flight instructor services. Please consult the Chief Pilot if you have difficulties with this on FSP.

General rental policies of Ace Aviation, Inc. are:

Fuel purchased by renter is reimbursed to the customer account at a maximum rate of \$6.00 per gallon. Please note the purchase of the fuel on the aircraft checkout sheet and provide a receipt for the fuel purchase or a copy of the credit card statement listing the charge.

The DA20 cannot be reserved for periods lasting 24 business hours, i.e., 0800 to 0800 the following day. Overnight excursions may start at 1600 and end by 1000 the following day. In the event the aircraft is not returned by 1000 the following day, a minimum of 4 hours flight time will be charged through the current 24-business hour period, i.e., from 0800 of the expected return day to 0800 the following day, even if, for example, the aircraft is returned by 1200 on the expected return day and flown for 2 hours only.

Please contact Ace Aviation management for the policy regarding DA40 rental that lasts more than 24 hours.

A cancellation within 24 hours of reservation will result in a one-hour charge of aircraft rental and/or instruction charges. Cancellations due to circumstances beyond the control of the renter, such as illness, family, accident, act of God, etc. will be considered. If reservations and cancellations within the 24 hours previous of the reservation are necessary please telephone.

Weather cancellations are at the discretion of the instructor. The instructor may cancel a reservation up to 1 hour previous of the scheduled appointment. Most often, the instructor will retain the option of ground instruction as an option to a flight cancellation. Links to weather sources on-line are available under [Useful Links](#) on our website or under Links in the Communicate side bar of Flight Schedule Pro's Ace Aviation Home page.

Less than 24-hour advance reservation of flight instructors and aircraft cannot be guaranteed. Instructors have lives on the ground as well as in the air

Our telephone number, **775-245-4534**, is monitored **24/7** whenever one of our aircraft is away from home base. If you have any difficulty with the aircraft please call us for help. All repairs at home base, (RTS) and away from the Reno-Stead facility must be authorized by Ace Aviation prior to repair.

If for some reason the number listed above does not answer, please call one of our other contact phone numbers listed on the back of the aircraft checklist booklet located inside the aircraft.

Thank you for flying with Ace Aviation! We really appreciate your business.

Blue Skies,,

Anis Chowdhury
Rick Michaelson
Jack Suierveld
Ace Aviation, Inc.
775-247-4534
www.AceFlightSchool.com