



Dear Ace Aviation client,

For the past three years, we the management at Ace Aviation have tried our best to not increase our rates by constantly looking for ways to reduce our operating cost. However, due to the continued high fuel cost and increase in insurance and maintenance costs, we are forced to change the aircraft rental rates. Regrettably, beginning Friday February 1<sup>st</sup>, 2013 the new rental rates will be:

<b>Aircraft</b>	<b>Hourly Rate</b>
DA-20 (Diamond Eclipse)	\$130, wet, insured*
DA-40 (Diamond Star)	\$165, wet, (please contact management regarding insurance details)

**\*Student/Renter is responsible for an Insurance Deductible of \$3,500.00.**

We apologize for this late notice and we will make every effort to keep our rates as low as we possibly can for as long as we can. Additionally, we would like to seek your assistance to help minimize the cost of repairs and subsequent rental rate increase and aircraft downtime. For this, we have attached a **Client Advisory** document recommending certain time-tested aircraft handling procedures and care guidelines to our clients. Please make every effort to follow the recommendations while handling the aircraft.

Our insurance company requires 30-day aircraft make and model flight recency. If a renter has not flown within the past 30 days, a one-hour flight checkout with our Chief Pilot will be provided for just the cost of the aircraft rental. The flight checkout will include emergency procedures, a stall series and for the DA-40, engine performance management.

We continue to use Flight Schedule Pro as your means for scheduling aircraft and instruction. It is recommended that you update your records on Flight Schedule Pro (FSP) at least once a month.

**Entries that need accurate/updated information are:**

- a) Full name
- b) Address
- c) Telephone number
- d) E-mail address
- e) Drivers' license number and state, (the only information required in the "optional" sensitive information section.)
- f) Emergency contact information
- g) Pilot certification number, ratings, and endorsements
- h) Medical certification class and date of examination
- i) Date of birth
- j) Last flight date
- k) Total flight hours
- l) Biennial review date

General rental policies of Ace Aviation, Inc. are:

Fuel purchased by renter reimbursed to customer account at a maximum rate of \$6.90 per gallon. Please note the purchase of the fuel on the aircraft checkout sheet and provide a receipt for the fuel purchase or a copy of the credit card statement listing the charge.

The DA20 cannot be reserved for periods lasting 24 business hours, i.e., 0800 to 0800 the following day. Overnight excursions may start at 1600 and end by 1000 the following day. In the event the aircraft is not returned by 1000 the following day, a minimum of 4 hours flight time will be charged through the current 24-business hour period, i.e., from 0800 of the expected return day to 0800 the following day, even if, for example, the aircraft is returned by 1200 on the expected return day and flown for 2 hours only.

Please contact Ace Aviation management for the policy regarding DA40 rental that lasts more than 24 hours.

A cancellation within 24 hours of reservation will result in a one-hour charge of aircraft rental and/or instruction charges. Cancellations due to circumstances beyond the control of the renter, such as illness, family, accident, act of God, etc. will be considered. However, prior weather planning is the responsibility of the pilot. Links to weather sources on-line are available under [Useful Links](#) on our website or under Links in the Communicate side bar of Flight Schedule Pro's Ace Aviation Home page.

Less than 24 hour advance reservation of flight instructors cannot be guaranteed. Instructors have lives on the ground as well as in the air.

Our telephone number, **775-245-4534**, is monitored **24/7** whenever one of our aircraft is away from home base. If you have any difficulty with the aircraft please call us for help. Repairs away from the Reno-Stead facility must be authorized by Ace Aviation prior to repair.

If for some reason the number listed above does not answer, please call one of our other contact phone numbers listed on the back of the aircraft checklist booklet located inside the aircraft.

Thank you for flying with Ace Aviation! We really appreciate your business.

Sincerely yours,

Anis Chowdhury  
Rick Michaelson  
Jack Suierveld  
Ace Aviation, Inc.  
775-247-4534  
[www.AceFlightSchool.com](http://www.AceFlightSchool.com)